



Michelle Norris began her consulting work as N-Sights Consulting, LLC, in January 2024. Her clients have included a national health care insurance plan; a national real estate advocacy organization; a national affordable housing syndicator; a housing finance agency; an Ohio-based non-profit focused on older adults and her former firm, National Church Residences.

Ms. Norris brings to her consulting practice the knowledge and experience of a 30-year career with National Church Residences, an industry leader in affordable housing for older adults, most recently as Executive Vice President of External Affairs and Strategic Partnerships. In that role, Norris guided National Church Residences' mission toward greater focus, impact and investment. Her primary responsibilities included overseeing the expansion and impact of the National Church Residences' mission in core markets, public policy, and public relations.

Ms. Norris joined National Church Residences in 1993 as Director of Corporate Financial Services. She later became Chief Operating Officer of Housing Management, overseeing the management operations of the organization's affordable housing portfolio. She was later promoted to Chief Development Officer, overseeing the team that specialized in the development of all new National Church Residences products, including HUD 202 and Low-Income Housing Tax Credit new construction, acquisitions and substantial rehabs. She served as President of National Church Residences Investment Corp. from 2014 to 2018.

Ms. Norris currently serves as chair of the board for the Corporation for Supportive Housing (CSH). She is immediate past chair of the Stewards of Affordable Housing for the Future (SAHF). Ms. Norris has served on the boards of LeadingAge Ohio and National Affordable Housing Trust (NAHT). She also served as past president of the Ohio Housing Council (OHC) and the National Affordable Housing Management Association (NAHMA).

Ms. Norris holds a bachelor's degree from Miami University in Oxford, Ohio. In addition to her work in affordable housing, Ms. Norris enjoys running, backpacking, and other outdoor activities. She is an active member of the Vineyard Columbus Church.

N-Sights Consulting, LLC
Michelle H. Norris, Principal
1371 Cutter Court
Columbus, OH 43235
614-205-1327
mnorris@nsights.org