# Affordable Housing Investors Council
## Budget vs. Actuals: FY-2025 - FY25 P&L
**Sep-25**

| | Sep 2025 | | | | Total | | | |
|---|---|---|---|---|---|---|---|---|
| | Actual | Budget | over Budget | % of Budget | Actual | Budget | over Budget | % of Budget |
| **Revenue** | | | | | | | | |
| Affiliate Dues | 22,500.00 | 0.00 | 22,500.00 | | 148,500.00 | 99,000.00 | 49,500.00 | 150.00% |
| Interest Income | 871.38 | 0.00 | 871.38 | | 8,016.30 | 10,500.00 | -2,483.70 | 76.35% |
| Investor Dues | 1,000.00 | 0.00 | 1,000.00 | | 269,000.00 | 280,000.00 | -11,000.00 | 96.07% |
| Meeting Fees | | | 0.00 | | 0.00 | 0.00 | 0.00 | |
| Fall Conference | | 0.00 | 0.00 | | 0.00 | 185,000.00 | -185,000.00 | 0.00% |
| Hotel Commission | | 0.00 | 0.00 | | 0.00 | 0.00 | 0.00 | |
| **Total Fall Conference** | **$ 0.00** | **$ 0.00** | **$ 0.00** | | **$ 0.00** | **$ 185,000.00** | **-$ 185,000.00** | **0.00%** |
| Fall Sponsorships | | 0.00 | 0.00 | | 0.00 | 15,000.00 | -15,000.00 | 0.00% |
| Spring Conference | | 0.00 | 0.00 | | 78,750.00 | 78,750.00 | 0.00 | 100.00% |
| Hotel Commission | | 0.00 | 0.00 | | 0.00 | 0.00 | 0.00 | |
| **Total Spring Conference** | **$ 0.00** | **$ 0.00** | **$ 0.00** | | **$ 78,750.00** | **$ 78,750.00** | **$ 0.00** | **100.00%** |
| **Total Meeting Fees** | **$ 0.00** | **$ 0.00** | **$ 0.00** | | **$ 78,750.00** | **$ 278,750.00** | **-$ 200,000.00** | **28.25%** |
| **Total Revenue** | **$ 24,371.38** | **$ 0.00** | **$ 24,371.38** | | **$ 504,266.30** | **$ 668,250.00** | **-$ 163,983.70** | **75.46%** |
| **Gross Profit** | **$ 24,371.38** | **$ 0.00** | **$ 24,371.38** | | **$ 504,266.30** | **$ 668,250.00** | **-$ 163,983.70** | **75.46%** |
| **Expenditures** | | | | | | | | |
| Contributions and Gifts | | 0.00 | 0.00 | | 0.00 | 500.00 | -500.00 | 0.00% |
| Credit card fees | 2,114.50 | 0.00 | 2,114.50 | | 15,646.77 | 19,198.00 | -3,551.23 | 81.50% |
| Executive Director | 18,769.20 | 0.00 | 18,769.20 | | 175,663.63 | 200,000.00 | -24,336.37 | 87.83% |
| Executive Director Expenses | 2,290.29 | 0.00 | 2,290.29 | | 10,039.71 | 14,000.00 | -3,960.29 | 71.71% |
| Information Technology | 989.06 | 0.00 | 989.06 | | 10,777.45 | 15,500.00 | -4,722.55 | 69.53% |
| Insurance | | | 0.00 | | 0.00 | 0.00 | 0.00 | |
| Cyber Insurance | | 0.00 | 0.00 | | 1,287.00 | 1,272.00 | 15.00 | 101.18% |
| D & O Insurance | | 0.00 | 0.00 | | 0.00 | 1,220.00 | -1,220.00 | 0.00% |
| Liability Insurance | | 0.00 | 0.00 | | 2,000.00 | 2,500.00 | -500.00 | 80.00% |
| **Total Insurance** | **$ 0.00** | **$ 0.00** | **$ 0.00** | | **$ 3,287.00** | **$ 4,992.00** | **-$ 1,705.00** | **65.85%** |
| Legal Services | | 0.00 | 0.00 | | 0.00 | 1,000.00 | -1,000.00 | 0.00% |
| Management Services | 6,300.00 | 0.00 | 6,300.00 | | 63,000.00 | 75,600.00 | -12,600.00 | 83.33% |
| Marketing | | 0.00 | 0.00 | | 396.66 | 2,500.00 | -2,103.34 | 15.87% |
| Meeting expenses | | | 0.00 | | 0.00 | 0.00 | 0.00 | |
| Emerging Leaders | | 0.00 | 0.00 | | 0.00 | 5,000.00 | -5,000.00 | 0.00% |
| Fall Conference | | 0.00 | 0.00 | | 115,802.92 | 185,000.00 | -69,197.08 | 62.60% |
| Fall Sponsorship Materials | | 0.00 | 0.00 | | 0.00 | 2,500.00 | -2,500.00 | 0.00% |
| Spring Conference | | 0.00 | 0.00 | | 36,623.02 | 55,000.00 | -18,376.98 | 66.59% |
| **Total Meeting expenses** | **$ 0.00** | **$ 0.00** | **$ 0.00** | | **$ 152,425.94** | **$ 247,500.00** | **-$ 95,074.06** | **61.59%** |
| Miscellaneous (Special Legal Projects) | | 0.00 | 0.00 | | 0.00 | 12,000.00 | -12,000.00 | 0.00% |
| Office Supplies | 182.57 | 0.00 | 182.57 | | 249.33 | 700.00 | -450.67 | 35.62% |
| Payroll Services | | 0.00 | 0.00 | | 15,548.25 | 44,000.00 | -28,451.75 | 35.34% |
| Phone | | 0.00 | 0.00 | | 240.00 | 375.00 | -135.00 | 64.00% |
| Professional Fees - Accounting | | 0.00 | 0.00 | | 4,500.00 | 4,000.00 | 500.00 | 112.50% |
| Program Expenses | | | 0.00 | | 0.00 | 0.00 | 0.00 | |
| Best Practices | | 0.08 | -0.08 | 0.00% | 2,096.27 | 1.00 | 2,095.27 | 209627.00% |
| **Total Program Expenses** | **$ 0.00** | **$ 0.08** | **-$ 0.08** | **0.00%** | **$ 2,096.27** | **$ 1.00** | **$ 2,095.27** | **209627.00%** |
| Registered Agent | | 0.00 | 0.00 | | 0.00 | 315.00 | -315.00 | 0.00% |
| State Franchise Tax | | 0.00 | 0.00 | | 225.00 | 225.00 | 0.00 | 100.00% |
| **Total Expenditures** | **$ 30,645.62** | **$ 0.08** | **$ 30,645.54** | **38307025.00%** | **$ 454,096.01** | **$ 642,406.00** | **-$ 188,309.99** | **70.69%** |
| **Net Operating Revenue** | **-$ 6,274.24** | **-$ 0.08** | **-$ 6,274.16** | **7842800.00%** | **$ 50,170.29** | **$ 25,844.00** | **$ 24,326.29** | **194.13%** |
| **Net Revenue** | **-$ 6,274.24** | **-$ 0.08** | **-$ 6,274.16** | **7842800.00%** | **$ 50,170.29** | **$ 25,844.00** | **$ 24,326.29** | **194.13%** |